| Hawaii: As of March 5th |        |                    |       |            |                    |              |  |  |  |
|-------------------------|--------|--------------------|-------|------------|--------------------|--------------|--|--|--|
|                         | Adju   | Adjusted Occupancy |       |            | Average Stay Value |              |  |  |  |
| 2020                    |        | 2019               | % Chg | % Chg 2020 |                    | % Chg        |  |  |  |
| March                   | 61.73% | 63.62%             | -3%   | 2,652.60   | 2,594.65           | 2%           |  |  |  |
| April                   | 46.23% | 41.43%             | 12%   | 2,373.16   | 2,418.13           | - <b>2</b> % |  |  |  |
| May                     | 30.09% | 25.85%             | 16%   | 2,203.63   | 2,320.08           | -5%          |  |  |  |
| June                    | 29.46% | 22.99%             | 28%   | 2,837.66   | 2,702.99           | 5%           |  |  |  |
| July                    | 23.54% | 19.69%             | 20%   | 3,355.50   | 3,460.71           | -3%          |  |  |  |

|                    |      | Hawaii: As | of March 13th      | ı           |       |  |
|--------------------|------|------------|--------------------|-------------|-------|--|
| Adjusted Occupancy |      |            | Average Stay Value |             |       |  |
| 2020               | 2019 | % Chg      | 2020               | 2019        | % Chg |  |
| 68%                | 72%  | -6%        | \$ 2,603.98        | \$ 2,581.67 | 1%    |  |
| 51%                | 48%  | 5%         | \$ 2,335.42        | \$ 2,384.89 | -2%   |  |
| 33%                | 30%  | 8%         | \$ 2,149.43        | \$ 2,285.84 | -6%   |  |
| 32%                | 27%  | 19%        | \$ 2,814.11        | \$ 2,663.97 | 6%    |  |
| 26%                | 23%  | 14%        | \$ 3,360.83        | \$ 3,416.06 | -2%   |  |

| Oregon: As of March 5th |        |                    |       |          |                    |       |  |  |  |
|-------------------------|--------|--------------------|-------|----------|--------------------|-------|--|--|--|
|                         | Adju   | Adjusted Occupancy |       |          | Average Stay Value |       |  |  |  |
|                         | 2020   | 2019               | % Chg | 2020     | 2019               | % Chg |  |  |  |
| March                   | 23.36% | 25.29%             | -8%   | 783.02   | 692.24             | 13%   |  |  |  |
| April                   | 14.23% | 13.02%             | 9%    | 780.86   | 767.09             | 2%    |  |  |  |
| May                     | 11.10% | 11.06%             | 0%    | 1,041.82 | 984.16             | 6%    |  |  |  |
| June                    | 20.29% | 17.89%             | 13%   | 1,575.80 | 1,471.70           | 7%    |  |  |  |
| July                    | 32.58% | 28.89%             | 13%   | 2,336.60 | 2,460.45           | -5%   |  |  |  |

| Oregon: As o       | of March 13th | า     |             |                    |       |  |  |  |
|--------------------|---------------|-------|-------------|--------------------|-------|--|--|--|
| Adjusted Occupancy |               |       | Ave         | Average Stay Value |       |  |  |  |
| 2020               | 2019          | % Chg | 2020        | 2019               | % Chg |  |  |  |
| 26.56%             | 27.71%        | -4%   | \$ 755.47   | \$ 660.17          | 14%   |  |  |  |
| 14.64%             | 14.33%        | 2%    | \$ 767.17   | \$ 758.91          | 1%    |  |  |  |
| 11.69%             | 11.71%        | 0%    | \$ 1,018.41 | \$ 955.71          | 7%    |  |  |  |
| 21.21%             | 19.24%        | 10%   | \$ 1,545.17 | \$ 1,426.21        | 8%    |  |  |  |
| 32.25%             | 29.66%        | 9%    | \$ 2,302.04 | \$ 2,378.59        | -3%   |  |  |  |

| California: As of March 5th |                 |                    |      |          |                    |     |  |  |  |
|-----------------------------|-----------------|--------------------|------|----------|--------------------|-----|--|--|--|
|                             | Adju            | Adjusted Occupancy |      |          | Average Stay Value |     |  |  |  |
|                             | 2020 2019 % Chg |                    | 2020 | 2019     | % Chg              |     |  |  |  |
| March                       | 38.71%          | 43.93%             | -12% | 2,017.45 | 1,799.33           | 12% |  |  |  |
| April                       | 20.61%          | 19.53%             | 6%   | 2,356.74 | 2,297.39           | 3%  |  |  |  |
| May                         | 8.48%           | 8.48%              | 0%   | 1,968.62 | 1,796.33           | 10% |  |  |  |
| June                        | 9.69%           | 10.06%             | -4%  | 2,691.69 | 2,502.91           | 8%  |  |  |  |
| July                        | 14.67%          | 14.02%             | 5%   | 3,868.08 | 3,844.25           | 1%  |  |  |  |

| California: A      | s of March 1 | 3th   |                    |             |       |  |
|--------------------|--------------|-------|--------------------|-------------|-------|--|
| Adjusted Occupancy |              |       | Average Stay Value |             |       |  |
| 2020               | 2019         | % Chg | 2020               | 2019        | % Chg |  |
| 42.32%             | 48.48%       | -13%  | \$ 1,850.42        | \$ 1,677.95 | 10%   |  |
| 20.97%             | 22.02%       | -5%   | \$ 2,147.09        | \$ 2,184.69 | -2%   |  |
| 9.16%              | 9.44%        | -3%   | \$ 1,925.96        | \$ 1,740.77 | 11%   |  |
| 10.48%             | 11.05%       | -5%   | \$ 2,626.57        | \$ 2,469.75 | 6%    |  |
| 15.75%             | 15.18%       | 4%    | \$ 3,813.00        | \$ 3,776.83 | 1%    |  |

| Colorado: As of March 5th |                    |        |       |                    |          |             |  |  |  |
|---------------------------|--------------------|--------|-------|--------------------|----------|-------------|--|--|--|
|                           | Adjusted Occupancy |        |       | Average Stay Value |          |             |  |  |  |
| 2020                      |                    | 2019   | % Chg | 2020               | 2019     | % Chg       |  |  |  |
| March                     | 46.36%             | 51.23% | -10%  | 2,105.00           | 2,025.68 | 4%          |  |  |  |
| April                     | 7.36%              | 5.48%  | 34%   | 1,134.12           | 1,154.01 | <b>-2</b> % |  |  |  |
| May                       | 2.88%              | 2.19%  | 32%   | 961.47             | 1,183.08 | -19%        |  |  |  |
| June                      | 10.78%             | 9.88%  | 9%    | 1,532.50           | 1,716.91 | -11%        |  |  |  |
| July                      | 14.17%             | 13.09% | 8%    | 2,360.11           | 2,361.81 | 0%          |  |  |  |

| Colorado: As of March 13th |        |       |                    |             |       |  |  |  |  |
|----------------------------|--------|-------|--------------------|-------------|-------|--|--|--|--|
| Adjusted Occupancy         |        |       | Average Stay Value |             |       |  |  |  |  |
| 2020                       | 2019   | % Chg | 2020               | 2019        | % Chg |  |  |  |  |
| 52.87%                     | 60.08% | -12%  | \$ 1,976.08        | \$ 1,936.57 | 2%    |  |  |  |  |
| 8.12%                      | 6.63%  | 22%   | \$ 1,080.54        | \$ 1,110.84 | -3%   |  |  |  |  |
| 3.16%                      | 2.46%  | 29%   | \$ 940.59          | \$ 1,145.63 | -18%  |  |  |  |  |
| 11.49%                     | 11.06% | 4%    | \$ 1,499.18        | \$ 1,700.57 | -12%  |  |  |  |  |
| 15.62%                     | 15.08% | 4%    | \$ 2,311.94        | \$ 2,336.44 | -1%   |  |  |  |  |

| Gulf Coast: As of March 5th |        |                    |       |          |                    |       |  |  |  |
|-----------------------------|--------|--------------------|-------|----------|--------------------|-------|--|--|--|
|                             | Adju   | Adjusted Occupancy |       |          | Average Stay Value |       |  |  |  |
|                             | 2020   | 2019               | % Chg | 2020     | 2019               | % Chg |  |  |  |
| March                       | 55.39% | 60.60%             | -9%   | 1,948.09 | 1,685.45           | 16%   |  |  |  |
| April                       | 28.91% | 27.24%             | 6%    | 1,852.38 | 2,164.54           | -14%  |  |  |  |
| May                         | 22.80% | 21.33%             | 7%    | 1,728.55 | 1,823.85           | -5%   |  |  |  |
| June                        | 28.15% | 26.90%             | 5%    | 2,844.94 | 2,465.91           | 15%   |  |  |  |
| July                        | 20.19% | 19.26%             | 5%    | 3,370.29 | 3,539.03           | -5%   |  |  |  |

| Gulf Coast: A      | s of March 1 | 3th   |                    |             |       |  |  |
|--------------------|--------------|-------|--------------------|-------------|-------|--|--|
| Adjusted Occupancy |              |       | Adjusted Occupancy |             |       |  |  |
| 2020               | 2019         | % Chg | 2020               | 2019        | % Chg |  |  |
| 62.44%             | 67.92%       | -8%   | \$ 1,821.81        | \$ 1,601.43 | 14%   |  |  |
| 31.70%             | 30.94%       | 2%    | \$ 1,807.04        | \$ 2,065.65 | -13%  |  |  |
| 24.95%             | 23.87%       | 5%    | \$ 1,697.25        | \$ 1,779.71 | -5%   |  |  |
| 30.90%             | 29.64%       | 4%    | \$ 2,791.67        | \$ 2,424.60 | 15%   |  |  |
| 22.30%             | 21.39%       | 4%    | \$ 3,302.74        | \$ 3,470.43 | -5%   |  |  |

| SE Atlantic Coast: As of March 5th |        |                    |       |          |                    |       |  |  |  |
|------------------------------------|--------|--------------------|-------|----------|--------------------|-------|--|--|--|
|                                    | Adju   | Adjusted Occupancy |       |          | Average Stay Value |       |  |  |  |
|                                    | 2020   | 2019               | % Chg | 2020     | 2019               | % Chg |  |  |  |
| March                              | 35.92% | 40.46%             | -11%  | 1,854.98 | 1,647.91           | 13%   |  |  |  |
| April                              | 26.54% | 26.71%             | -1%   | 1,721.46 | 1,867.63           | -8%   |  |  |  |
| May                                | 24.08% | 23.12%             | 4%    | 1,827.63 | 2,064.53           | -11%  |  |  |  |
| June                               | 38.83% | 39.17%             | -1%   | 3,544.74 | 2,842.78           | 25%   |  |  |  |
| July                               | 39.34% | 38.64%             | 2%    | 4,514.96 | 4,670.94           | -3%   |  |  |  |

| SE Atlantic Coast: As of March 13th |                    |        |       |                    |             |       |  |
|-------------------------------------|--------------------|--------|-------|--------------------|-------------|-------|--|
|                                     | Adjusted Occupancy |        |       | Adjusted Occupancy |             |       |  |
|                                     | 2020               | 2019   | % Chg | 2020               | 2019        | % Chg |  |
|                                     | 43.58%             | 46.62% | -7%   | \$ 1,784.96        | \$ 1,606.20 | 11%   |  |
|                                     | 32.21%             | 31.71% | 2%    | \$ 1,716.83        | \$ 1,892.94 | -9%   |  |
|                                     | 28.39%             | 26.49% | 7%    | \$ 1,819.44        | \$ 2,072.36 | -12%  |  |
|                                     | 44.78%             | 43.56% | 3%    | \$ 3,534.67        | \$ 2,866.30 | 23%   |  |
|                                     | 45.30%             | 43.23% | 5%    | \$ 4,512.01        | \$ 4,686.45 | -4%   |  |